

19TH STAR NITE AWARDS 2020

THEME: POST PANDEMIC BRINGS FAST TRACK DIGITAL TRANSFORMATION



AGENDA
 18th December 2020, Venue- Virtual



Session- I- Exclusive Session – Limited To One OEM Only

10:00 – 10:30 Hrs 10:00 Hrs	Pre- Registration Welcome Address Dr. Deepak Kumar Sahu, Editor-in-chief, VARINDIA
10:05 Hrs	Virtual Lamp Lighting ceremony
10:10– 10:50Hrs	Address by the Sponsor :Session-I Theme: Channel First Welcome note by Mr. Anil Jagasia , Chairman, Savex Technologies Address by Mr. Jayant Goradia , MD, Savex Technologies Address by Mr. RaunakJagasia , Director, Savex Technologies Address by Mr. Atul Gaur , Director, Savex Technologies Address by Mr. Saurabh Naik , Director, Savex Technologies

Session-II Partner EmpowermentSession

10:50 – 12:20 Hrs (20Minutes each)	<ul style="list-style-type: none"> • Ms. Margie Gradwohl, Sr. Director Partner Marketing – airSlate Inc. • Mr. Bhavesh Mehta , CTO & Founder- Acutech • Mr. Nagarajan C, VP, Product – Vembu Technologies • Mr. Nilesh Mistry, AGM, Partner Ecosystem, Yotta Infrastructure Solutions • Mr. Shivin Sharma, Commercial & Partner Business India & SAARC – Check Point Software • Mr. Pankaj Gauba, Regional VP, SEA & India- Tableau Software
12:40 – 13:00Hrs	Q & A SESSION- OPEN TO ALL
13:00 – 14:00 Hrs	End of the Partner Empowerment Session PANEL DISCUSSION SESSION –I Moderated by Dr. Deepak Kumar Sahu,Editor-in-chief- VARINDIA Digital Transformation brings opportunity for the Partners Mr.Vijay Sethi, CIO,CHRO and Head of CSR- Hero MotoCorp Ltd. Mr.Jai Daga, VP-Technology- Sony Pictures Networks Ltd. Ms. Lata Singh,Executive Director (IBM Partner Eco-system)- IBM India Ms. Puneet Kaur Kohli, CTO- Universal Sompo General Insurance Mr. Rishi Mehta,Advisor-Digital Transformation,Welspun USA

Session- III- VAR SYMPOSIUM

14:00 – 16:00 Hrs (20 Minutes each)	Welcome address by Dr. Deepak Kumar Sahu, Editor-in-Chief- VARINDIA *Mr. Krunal Patel,Director-TeamViewer *Mr. Rajeev Abichandani, Channels Business Lead - India & SAARC- Fortinet * Mr.Nishant Sharma,National Manager,Channels(India & SAARC – Sophos India * Mr. Pradeep K Nair, Country Channel Head- Aruba India *Mr. Sanjay Zadoo, Country Manager, Channel Business- Vertiv Energy India *Mr. Pankaj Dessai , Country Manager – Channel & SMB , Commercial BU , AMD India
--	---

Session- IV- PANEL DISCUSSION-II

16:00 – 17:00 Hrs	Moderated by Dr. Deepak Kumar Sahu, Editor-in-chief- VARINDIA Key Challenges and Opportunities On Digital Transformation Mr. Ranjan Chopra, CEO & MD- Team Computers Mr. Tarun Seth, Managing Director- Hitachi Systems Micro Clinic
-------------------	---

Mr. Atul Gaur, Director- Savex Technologies Pvt. Ltd. Mr. Vishal Bindra, CEO- ACPL Systems Pvt. Ltd. Ms. Prarthana Gupta, CEO- Cache Technologies Mr. Ashis Guha, Chief Executive Officer, RAH Infotech Pvt Ltd
--

Session- V Super Session

17:00 –17:30Hrs	Announcement of Eminent VARS of India (Awards Ceremony) 100 VARs to get recognized in 15 different categories of awards
17:30 –18:20Hrs	Welcomeaddress for the Channel Chiefs Of India * Mr. Anil Sethi, VP & General Manager(Channels)- Dell Technologies * Ms. Lata Singh, Executive Director(IBM Partner Eco-system)- IBM India *Mr. Sanjay Zadoo, Country Manager, Channel Business- Vertiv Energy India * Mr. Sanjeev Mehtani, Country Manager Sales-Acer India Pvt. Ltd. * Mr. Ramesh Natarajan, CEO- Redington India
18:20 – 18:30 PM	Recognizing the Five Channel Chief Of India

STAR NITE AWARD SSESSION- VI

18:30-18.50 Hrs	Address by Mr. Ajay Sehgal, EVP- Enterprise Business (Channels & SOHO Business) – Vodafone Idea Ltd.
18:50-19:00 Hrs	Recognition of Powered CMOs of India – 10 CMOs to get recognised
19:00-19:20 Hrs	Address by Mr. Anil Sethi, VP & General Manager(Channels)- Dell Technologies
19:20-19:30 Hrs	18th Star Nite Awards – Channel Leadership Awards 2020
19:30-19:50 Hrs	Address by Mr. Ajay Mittal, Chief Digital Officer IBM India/SA
19:50-20:00 Hrs	18th Star Nite Awards – Channel Leadership Awards 2020
20:00-20:20 Hrs	Address by Mr. Anupan Nagar, Sr. Director, Channel & Alliances- Hitachi Vantara

SESSION- VII-TECH TALK

20:20 Hrs	TECH EXPERTS TO ADDRESS • Mr. Sunil Sharma, Managing Director(Sales)- Sophos • Mr. J N Mylraiah, Director, Sales, Enterprise, India & SAARC – CommScope • Mr. Prince Dhawan, AGM, Sales and BD NTT-Netmagic • Mr. Dipesh Kaura, General Manager(South Asia)- Kaspersky • Mr. Harpreet Bhatia, Director, Channels & Strategic Alliances(India & SAARC)- Palo Alto Networksand Mr. Bikramdeep Tambar, Cortex Sales Head – India • Mr. ValanSivasubramanian, Manager, Systems Engineering- Fortinet
-----------	---

VOTE OF THANKS BY

21: 00 Hrs	Ms. S Mohini Ratna, Editor-VARINDIA
------------	-------------------------------------