

POWERED BY:

GoTo

THEME:
Partners – The Catalyst
for Rapid Innovation

STAR NITE AWARDS 2025

FRIDAY, NOVEMBER 14th, 2025

Hotel Le-Meridien, New Delhi



24th Star Nite























## **About Star Nite Awards**

The Star Nite Awards (SNA), fondly remembered as the "DNA of the Channel," is a major annual event that holds a special place for IT channel partners across India. It provides a unique platform for knowledge exchange, networking, and celebration.

Created around the theme "Partners – The Catalyst for Rapid Innovation". The 11-hour hybrid event, spanning diverse sessions from 10:00 AM to 9:00 PM, drew 1,542 attendees, including 507 in-person participants and others joining online from 28 cities nationwide.

The evening's highlight was the unveiling of the "Channel Policy Handbook", an initiative celebrating corporates that transparently share channel-friendly policies, fostering openness and collaboration. The event also recognised 10 outstanding Channel Chiefs from the Indian IT industry.

The pinnacle of the evening was the Recognition of **Transformational Business Leader** — is being bestowed upon **Mr. V. S. Hariharan**, **Managing Director and Group CEO of Redington Limited** and

Mr. Aditya Khemka, M.D.- Aditya Infotech Ltd. with Visionary Leader Of The Year. They were honoured for their remarkable contributions to the sector.



### **Lamp Lighting Ceremony**



**Picture From (Left To Right):** S Mohini Ratna, Editor- VARINDIA and Dr. Deepak Kumar Sahu, Publisher & Editor-in-chief, VARINDIA; Dylan Chadha, Retail Lead-MENA- Context; Amit Jain, Founder & CEO- Integrated Tech9Labs Pvt. Ltd.; Sumitha Sunil, Account Director (Large Enterprise) – GOTO; Dr. Arindam Sarkar, Asst. Professor & Head of Computer Science and Electronics - Ramakrishna Mission Vidyamandira – Howrah; Navin Gupta, President-FAIITA; Devesh Kumar Rastogi, Chairman-FAIITA; Magan Gangani, President-TAIT and Gopal Krishna, Director (Sales) MX, APAC- BARCO



# **Guest Speakers**



Mr. K. Subramaniam IAAS Director General Comptroller Auditor General Of India



Mr. N R Panicker Chairman - ACCEL Ltd.



Mr. Navin Gupta President FAIITA



Ms. Sumitha Sunil Account Director GOTO



Mr. Saurabh Mittal SaaS Evangelist GOTO



Dr. Arindam Sarkar Chief Architect FACEOFF Technologies Inc



Mr. Ashutosh Tandon Pre-Sales Solution Architect- Check Point Software Technologies



Mr. Amit Jain Founder & CEO Tech9Labs Pvt. Ltd.



Mr. Rohit Sharma Head Technical Sales Micron Technology



Mr. Pradyut Mohapatra Systems Engineering Versa Networks



Mr. Gaurav V Saxena Director-Channel & Alliance Veeam Software



Mr. Rajeev K Abichandani, Head-Enterprise Channels Fortinet Technologies India



Mr. Shivam chandel, channel business manager-Sentinelone india



Mr. Gopal Krishna Director (Sales) MX



Mr. Anant Deshpande, Regional VP, India & ASEAN- DigiCert Inc



Mr. Jithesh Chembil, Head Channels, India - Pure Storage India Pvt. Ltd.



Mr. Akshay Balaganur Co-Founder & CEO LINKEYE



Mr. Dylan Chadha, Retail Lead-MENA Context



Dr. Deepak Kumar Sahu Editor-in-Chief, VARINDIA



Ms. S Mohini Ratna Editor VARINDIA



## **Award Felicitation To The IT Associations**



Punjab Association of Computer Traders(PACT)



Trade Association of Information Technology Mumbai (TAIT)





IT Association Award - Group Photo



Infotech Software Dealers Association (ISODA)



Association of System Integrators & Retailers in Technology(ASIRT)



Dr. Arindam Sarkar
Chief Architect
FaceOff Technologies Inc.

## CHANNEL EMPOWERMENT

**SESSION** 





#### Panel Discussion Session-I (Leaders of IT Associations)

**Topic: Efforts of IT Associations in Resolving Industry Issues** 

Moderated By: Ms. S. Mohini Ratna, Editor-VARINDIA



Picture From (Left To Right): Mr. Magan Gangani, President- TAIT; Mr. Bharat Chheda, President- ASIRT; Ms. S. Mohini Ratna, Editor-VARINDIA; Mr. Vinod Kumar, Chairman- ISODA; Mr. Devesh Rastogi, Chairman FAIITA and President-AISIE; Mr. S Karthikeyan, Charter President Of Confed ITA; Mr. Kaushik Pandiya, Governing Body-FAIITA



#### Panel Discussion Session-II (VARs in Indian IT Industry)

**Topic: Lead the Leap!** 

Moderated By: Dr. Deepak Kumar Sahu, Editor-in-chief- VARINDIA



Picture From (Left To Right): Mr. Himamshu Chawla, Director- IRIS Global Services; Dinesh Kumar, CXO- SOTI; Mr. Ranjan Chopra, M.D.- Team Computers; Dr. Deepak Kumar Sahu, Chief editor, VARINDIA; Mr. Neel Shah, Chairman-Insight Business Machines Pvt. Ltd.; Mr. Ashish Khanna, CEO- Intensity Global Technologies Ltd.



### **VAR Symposium**

# SEMINAR & PARTNER AWARDS CEREMONY

Digital commerce is transforming the way marketers engage with partners and suppliers. VARs, as key intermediaries, play a crucial role in navigating the complex digital landscape. The VAR Symposium, a significant gathering for VAR leaders, fosters collaboration and recognizes outstanding contributors. As Al reshapes the software landscape, the event addresses emerging challenges and provides insights for partners.

The digital revolution is reshaping the way marketers interact with partners and suppliers. Value-Added Resellers (VARs) have emerged as pivotal intermediaries, simplifying complex digital commerce for organizations. By targeting VARs, marketers can effectively reach a wider audience and influence purchasing decisions.

The VAR Symposium, a high-profile pre-conference event with a cumulative capital value of USD 10 Billion, serves as a premier platform for VAR leaders. This day-long event brings together key decision-makers to discuss emerging trends, share best practices, and forge strategic partnerships. The symposium culminates in the recognition of 100 outstanding VARs across various categories, including system integrators, solution partners, and telecom service providers.

The rapid advancements in artificial intelligence, particularly generative AI, are fundamentally altering the software landscape. As AI-powered applications become increasingly sophisticated, they also introduce new vulnerabilities. To address these challenges, the VAR Symposium features a dedicated session with 30 subject matter experts who delve into the latest trends and best practices.

By fostering collaboration, recognizing excellence, and addressing emerging challenges, the VAR Symposium empowers VARs to thrive in the evolving digital era.



### **Eminent VARs In Indian IT Industry**

#### **Categories**

Best Distributor In India
Best Solution & Service Partner
Best Solution Partner
Most Trusted Distributor
Best Security Solution Partner
Best Infrastructure Partner
Best MSP Partner
Best System Integrator
Best VAD- Network Security
Best Networking Partner
Best Cloud Solution Partner



Best VAD
Best Information Security Partner
Best Sub Distributor
Best Retailer
Best Sub-distributor- Software
Best IT Service Partner
Best VAD- Cyber Security
Emerging VAD
Emerging System Integrator

Best Digital Transformation Partner



## **Channel Chief In Indian IT Industry 2025**

### COMPANIES NAME



- Check Point Software Technologies
- > Lenovo India
- Hewlett Packard Enterprise India
- Nutanix Technologies India Pvt. Ltd.
- Versa Networks India Pvt. Ltd.
- Dell Technologies Pvt. Ltd.
- Pure Storage India Pvt. Ltd.
- Cyble Infosec India Pvt. Ltd.
- Micron Technology
- > Hp India Sales Pvt. Ltd.

#### **WINNER**

Gopal Krishna

Manish Alshi

**Arvind Chabra** 

Ameer Warsi

Harsh Vaishnav

Venkata Sr Datla

**Atul Mehta** 

Jithesh Chembil

**Mandar Patil** 

Rajesh Gupta

Shailesh Tripathi







## 14th STAR NITE **AWARDS** 2025

14th November, 2025 Le-Meridien, New Delhi

VARINDIA CONGRATULATES THE WINNERS OF CHANNEL CHIEF



AMEER WARSI SR. DIRECTOR - CHANNEL PARTNER HEWLETT PACKARD ENTERPRISE INDIA



ATUL MEHTA Sr. Director & GM DELL TECHNOLOGIES PVT. LTD.



DIRECTOR - SALES, APAC BARCO ELECTRONIC SYSTEMS (P) LTD.



**CHANNEL CHIEF** —IN INDIAN— **IT INDUSTRY 2025** 





JITHESH CHEMBIL HEAD-CHANNELS( INDIA)
PURE STORAGE INDIA PVT. LTD.

MANDAR PATIL

SVP - ASEAN, India & SAARC, META &





SENIOR DIRECTOR, CHANNELS & ALLIANCES INDIA & SOUTH ASM CHECK POINT SOFTWARE TECHNOLOGIES







HEAD OF CHANNELS - SOUTHERN ASIA



CHANNEL DIRECTOR- APAC VERSA NETWORKS INDIA PVT. LTD.



### **Unveil Of The "4th Channel Policy Handbook"**



Picture From (Left To Right): Dr. Deepak Kumar Sahu, Publisher& Editor-in-chief-VARINDIA & Group Publications; Mr. Rajeev K Abichandani, Head-Enterprise Channels (India & SAARC)- Fortinet Technologies; Mr. Nikhil Mehrotra, Director Field Marketing-Nutanix Technologies India; Mr. Navin Gupta, President- FAIITA; Mr. Devesh Rastogi, Chairman FAIITA and President AISIE; Mr. K. Subramaniam, IAAS, Director General-Comptroller Auditor General Of India; Mr. Amit Jain, Founder & CEO- Integrated Tech9Labs; Ms. S Mohini Ratna, Editor- VARINDIA; Mr. Akshay Balaganur, Co-Founder & CEO- LINKEYE; Mr. S Karthikeyan, MD-Bloom Electronics; Dr. Mithilesh Singh, Head of Marketing - India & SAARC-Commscope Network India; Mr. Santanu Ghosh, Chief Transformation Officer- Airowire; Mr. Dylan Chadha, Retail Lead-MENA- Context and Mr. Rameesh Kailasam CEO- India Tech org

## CMO of the Year 2025



Head of Marketing - India & Saarc

Commscope Network India



Ingram Micro India Pvt. Ltd.









# STAR NITE AWARDS 2025

14th November, 2025 Le-Meridien, New Delhi



NIKHIL SHARMA Head Partner Marketing NSI & Distribution Amazon Web Services (AWS)



PAWAN AWASTHI Head Consumer Marketing NVIDIA Graphics India Pvt. Ltd.



RAHUL NAUTIYAL Country Manager & Head of Marketing, Hewlett Packard Enterprise India Pvt. Ltd.



SANJAY CHAUDHARY Head of Enterprise Marketing SAP India Pyt. Ltd.



CONGRATULATES
THE WINNERS OF
BALAKRISHNAN
Head of Marketing
Accer India Pvt. Ltd.

CMO OF THE YEAR

VARINDIA



# **Chief Marketing Officers (CMO)** Awards of the year 2025



#### **COMPANIES** NAME

❖ NIKHII SHARMA

RITESH DHAWAN

❖ NAVED CHAUDHURY

**❖** SANJAY CHAUDHARY

❖ DR. MITHILESH SINGH

❖ MUKESH BAJPAL

❖ PAWAN AWASTHI

**❖** NIKHIL MEHROTRA

SOORAJ BALAKRISHNAN ACER INDIA PVT. LTD.

**❖** RAHUL NAUTIYAL

**AMAZON WEB SERVICES (AWS)** 

REDINGTON LTD.

INGRAM MICRO INDIA PVT. LTD.

SAP INDIA PVT. LTD.

COMMSCOPE NETWORK INDIA PVT. LTD.

AMD INDIA PVT. LTD.

NVIDIA GRAPHICS INDIA PVT. LTD.

NUTANIX TECHNOLOGIES INDIA PVT. LTD.

HEWLETT PACKARD ENTERPRISE INDIA PVT. LTD.



### **VAR**INDIA

# Transformational Business Leader Award



#### MR. V. S. HARIHARAN

Managing Director and Group CEO of Redington Limited



# 24th STAR NITE AWARDS 2025

Theme:
Partners – The Catalyst for
Rapid Innovation

14th November, 2025 Le-Meridien, New Delhi

Collected on their behalf by their colleagues

# VISIONARY LEADER OF THE YEAR



MR. ADITYA KHEMKA

MMD.- ADITYA INFOTECH LTD







# Break-Out Session with Director General- CAG, Gol





# CORPORATE AWARDS 2025



#### **CATEGORIES NAME**

- NO.1 DISTRIBUTOR IN INDIAN IT INDUSTRY
- ❖ BEST NOTE BOOK- ENTERPRISE
- ❖ BEST INKJET AND LASER PRINTER(SINGLE & MFP)
- ❖ CHANNEL FAVOURITE COMPANY
- **❖** BEST STRUCTURE CABLING COMPANY
- ❖ BSET X 86 SERVER
- **❖ STORAGE SOLUTION COMPANY**
- **❖** BEST NOTE BOOK- CONSUMER
- ❖ HYPER CONVERGED INFRASTRUCTURE SOLUTIONS
- **❖** BEST NETWORKING SOLUTION COMPANY
- ❖ END TO END TECHNOLOGY SOLUTION COMPANY
- **❖** BEST WIRED AND WIRELEEE SOLUTION COMPANY
- **❖** BEST DATA SECURITY COMPANY
- ❖ BEST HARD DISK DRIVE & SSD
- **❖** BEST PHOTO COPIER
- **❖** BEST FLASH DRIVE
- ❖ BEST SMB AND ENTERPRISE NETWORKING
- **❖** BEST NEXTGEN FIREWALL
- ❖ BEST PROCESSOR- DESKTOP, LAPTOP AND SERVER
- ❖ BEST OPEN SOURCE INFRASTRUCTURE SOLUTION COMPANY
- ❖ BEST XDR SOLUTION PROVIDER
- ❖ BEST ENTERPRISE FIREWALL SECURITY PROTECTION COMPANY
- ❖ BEST NOTE BOOK -SME
- ❖ BEST CLOUD COMPUTING AND INFRASTRUCTURE (MICROSOFT AZURE)
- **❖** BEST PARTNER CHOICE CLOUD COMPANY

#### **COMPANIES NAME**

REDINGTON LTD.

HP INDIA SALES PVT. LTD.

HP INDIA SALES PVT. LTD.

HP INDIA SALES PVT. LTD.

COMMSCOPE SOLUTIONS INDIA PVT. LTD.

**DELL TECHNOLOGIES** 

DELL TECHNOLOGIES

DELL TECHNOLOGIES

**DELL TECHNOLOGIES** 

CISCO SYSTEMS INDIA PRIVATE LIMITED

HPE AND HPE ARUBA NETWORKING

HPE AND HPE ARUBA NETWORKING

CHECK POINT SOFTWARE TECHNOLOGIES LTD.

SEAGATE TECHNOLOGY HDD (I) PVT. LTD

CANON INDIA PVT. LTD

SANDISK TECHNOLOGIES INDIA PVT. LTD

D-LINK INDIA LIMITED

SOPHOS TECHNOLOGIES PVT. LTD.

INTEL INDIA PVT. LTD.

RED HAT INDIA PVT. LTD.

TRELLIX SOFTWARE INDIA PVT. LTD.

KASPERSKY

LENOVO INDIA PVT LTD.

MICROSOFT CORPORATION (INDIA) PVT. LTD.

AMAZON WEB SERVICES (AWS)



# **CORPORATE AWARDS 2025**



#### **CATEGORIES NAME**

- ❖ BEST BACK-UP & RECOVERY SOFTWARE AWARD
- ❖ BEST FLASH STORAGE and HYBRID CLOUD INFRASTRUCTURE SOLUTION
- ❖ BEST LAPTOP- For ENTRY LEVEL
- ❖ BEST HYPERCONVERGED SOLUTION COMPANY
- **❖** BEST ENTERPRISE STORAGE PLATFORMS
- **❖** BEST CHANNEL FRIENDLY MDM COMPANY
- **❖** BEST REMOTE WORK SOFTWARE PROVIDER
- **❖** BEST CLOUD SECURITY COMPANY
- **❖** BEST COMPANY INTO IOT/OT SECURITY
- ❖ BEST COMPANY INTO CCTV & SURVIALANCE
- ❖ BEST COMPANY INTO SD-WAN Solution- MAKE IN INDIA
- ❖ EMERGING PLAYER IN ENTERPRISE LAN INFRA
- ❖ BEST COMPANY INTO VIDEO SURVILLANCE & SECURITY SOLUTIONS
- ❖ AI POWERED DATA PRIVACY SOLUTION COMPANY- MAKE IN INDIA
- **❖** COMPANY IN INDIA INTO START-UP CATALYST
- **SEST POINT OF SALE ( POS) MAKE IN INDIA**
- ❖ BEST COMPUTER ACCESSORIES & PERIPHERALS- MAKE IN INDIA
- **SECURITY** BEST COMPANY INTO ENDPOINT SECURITY
- ❖ BEST COMPANY INTO ERP SOLUTIONS
- **❖** BEST CLOUD NATIVE CYBERSECURITY COMPANY
- ❖ ZERO TRUST SECURITY- MAKE IN INDIA
- ❖ BEST DATA CENTER INFRASTRUCTURE IN INDIA
- **❖** BEST THREAT INTELLIGENCE PLATFORM
- **❖** BEST TECHNOLOGY IN TAPE STORAGE
- ❖ MADE -IN-BHARAT INNOVATION PIONEER OF THE YEAR

#### **COMPANIES NAME**

VEEAM SOFTWARE PVT. LTD.

NETAPP INDIA PVT.

ACER INDIA PVT. LTD

NUTANIX TECHNOLOGIES INDIA PVT LTD

**PURE STORAGE** 

SOTI INDIA PVT. LTD.

**GOTO TECHNOLOGIES** 

CROWDSTRIKE INDIA PVT LTD

SONICWALL TECHNOLOGY SYSTEMS INDIA PVT. LTD

PRAMA HIKVISION INDIA PVT. LTD.

VERSA NETWORKS INDIA PVT. LTD.

TP-LINK INDIA PVT. LTD.

ADITYA INFOTECH PVT. LTD.

DATASAGEGUARD

INDIATECH.ORG

TVS ELECTRONICS LTD.

KSG TECHNOLOGIES PVT. LTD. (CADYCE)

SENTINELONE INDIA PVT. LTD.

SAP INDIA PVT. LTD.

ZSCALER SOFTTECH INDIA PVT. LTD.

INSTASAFE TECHNOLOGIES PVT. LTD.

SIFY TECHNOLOGIES LTD.

CYBLE INFOSEC INDIA PVT. LTD.

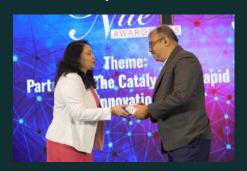
QUANTUM STORAGE.

ADITYA INFOTECH LTD.



# **Audience During the Event**

**Lucky Draw** 























Awards Link: https://varindia.com/gallery/sna-2025#



Partners from across 28 Cities in India

45
 Categories
 of Awards
 for vendors

- 7500
- Total Attendees
- (Physical 437 and Rest On-line)

#### **EVENT SUMMARY**

14th NOVEMBER 2025

**VENUE: Hotel Le-Meridien** 

**New Delhi** 

#### **Top Award Categories**

- **Best Distributor In India**
- **Best Solution & Service Partner**
- **Best Solution Partner**
- Most Trusted Distributor
- **Best Security Solution Partner**
- **Best Infrastructure Partner**
- Best Msp Partner
- **Best System Integrator**
- Best Vad- Network Security
- Best Networking Partner
- **Best Cloud Solution Partner**

- **Best Digital Transformation Partner**
- Best Vad
- **Best Information Security Partner**
- **Best Sub Distributor**
- Best Retailer
- **Best Sub-distributor- Software**
- **Best It Service Partner**
- **Best Vad- Cyber Security**
- **Emerging Vad**
- **Emerging System Integrator**



#### **Vote of Thanks**

Ms. S.Mohini Ratna
Editor - VARINDIA





## **Product and solution display**



Canon



kaspersky



Micron



Context



Fortinet



DigiCert



**Check Point** 



GoTo



Dell | IRIS



Versa



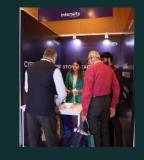
Pure Storage



TP-Link



Inflow



Intensity



CommScope



FaceOff



SentinelOne



BPE



Tech9 iQ



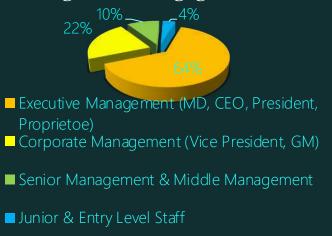
Barco

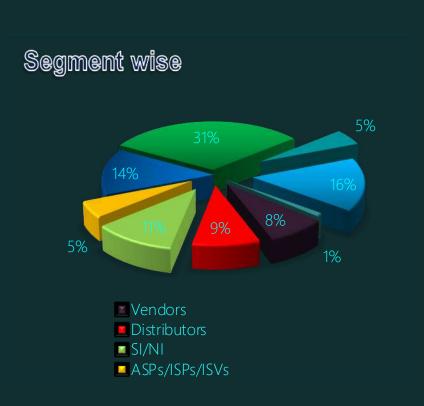


# VARs and Partners attended the Star Nite Awards

VARINDIA events are among India's most influential technology gatherings, uniting IT companies, partners, and vendors to showcase new technologies, exchange insights, and strengthen relationships between vendors and channels. With their extensive reach, these events foster meaningful connections across the entire Indian IT community.

As a vital source of business intelligence, IT channels or VARs drive 80% of business in the country. VARINDIA consistently emphasizes innovation and forward-thinking content to meet the evolving needs of this ecosystem. This year, the platform garnered 6,935 votes on its website, resulting in the selection of a clear winner, highlighting the event's significant engagement and impact.







#### **PRESS RELEASE**



#### Article

https://varindia.com/news/24th-Star-Nite-Awards:-Helping-shape-the-Digital-Future-by-celebrating-Tomorrow%E2%80%99s-Leaders



#### **Image Gallery**

https://varindia.com/gallery/sna-2025#



# 24th STAR NITE AWARDS 2025



CONFERENCE



**BEST OEM** 



**BEST PARTNERS** 

**POWERED BY** 



CHANNEL EMPOWERMENT SESSION

Brought to you by



77









CYBER SECURITY PARTNERS

**D¢LL**Technologies















MEDIA PARTNERS



**CLOUD TRANSFORMATION PARTNER** 











**GOLD PARTNERS** 



















**NETWORKING PARTNERS** 





















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We are open to organise your any type of CUSTOMISED events in India and across the Globe

For more information log on to www.varindia.com